INCOTERMS 2010



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1300 348 828

Description							Freight/Risk	More Details	
	Seller					Buyer		Seller is only responsible for making the goods available at	
EXW	Seller					Buyer	rreight: Sellers Premises	the seller's premises. The buyer bears the full risk from there	
ExWorks	Seller				E	luyer	RISK: Sellers Fremises	to the destination.	
FCA	Seller					Buyer	Freight: Freight Handler	Seller is responsible for delivery to the custody of the carrier which is powered by the buyer. Risk is transferred as soon as loading has taken place.	
Free Carrier	Seller Seller					Buyer Buyer	Risk: Freight Handler		
CPT Carriage Paid to	Seller					Buyer		Seller delivers the goods to the carrier & pays for transport to	
	Seller						Freight: Destination	the destination. Risk is transferred at the place of delivery	
	Seller				E	Buyer	Risk: First freight Handler	whereas seller pays for transport to the destination.	
CIP	Seller				E	Buyer	Freight: Destination	Seller delivers the goods to the carrier & pays for transport & insurance to the destination. Risk is transferred at the place delivery whereas seller pays for transport and insurance to the self-energy of the self-energy for transport and insurance to the self-energy of the sel	
Carriage Insurance Paid to	Seller					Buyer	Risk: First freight Handler		
	Seller					Buver		destination.	
DAT	Seller Seller					Buyer Buyer		Seller delivers the goods unloaded at a specific place inside agreed terminal. Risk is transferred as soon as the goods heen unloaded.	
Delivered at terminal	Seller					Buyer	Risk: Destination		
DAP	Seller					Buyer	Freight: Place of destination	Seller delivers the goods to the disposal of the buyer on the	
	Seller		Buyer		Piek: Arriving magns of	arriving means of transport at the agreed place. Seller assu the risk until the goods are made ready for unloading from t			
Delivered at Place	Seller	Seller Buyer						arriving means of transport.	
DDP Delivered Duty Paid	Seller							Seller is responsible for bringing the goods to the destination paying any duty and making the goods available to the buyer Risk is transferred as soon as the buyer has access to the	
	Seller Buyer Seller Buyer								
FAS Free Alongside Ship	Seller							goods ready for unloading at the agreed destination.	
	Seller			Buyer			Freight: Shipside departure port	Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the	
	Seller					Buyer	Risk: Shipside departure port		
FOB Free on board	Seller					Buyer	Evaluable On board shire	Seller is responsible for delivery of the goods loaded on	
	Seller Buyer						Freight: On board ship Risk: On board ship	board the ship. Risk is transferred as soon as the goods	
	Seller					Buyer	Mak. On bodia ship	have been set down inside the ship.	
CFR Cost and Freight	Seller Buyer Seller						Freight: Port of destination	Seller covers cost of freight, duty unpaid, to the named port of	
	Seller					Buyer Buyer	Risk: On board ship	destination. Risk is transferred as soon as the goods have be set down inside the ship.	
CIF	Seller					Buyer		Seller covers the cost of insurance & freight, duty unpaid to	
	Seller Buyer					Freight: Port of destination	named port of destination. Risk is transferred as soon as the		
Cost, insurance & freight	Seller		Buyer				Risk: Port of destination	goods have been set down inside the ship.	
© BRi nternation				All mode	les of transport		Buyer	Risk	
				Sea & in	nland waterways		Cook	Incurance	

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